



Connecting Leaders.
Amplifying Voices.

October Featured Member: Oracle



ORACLE®
UTILITIES

Our Business Gold Member of the Month is [Oracle Utilities](#). Oracle delivers proven applications – both on premises and in the cloud – that help electric, gas, and water utilities worldwide enhance customer experiences, increase operational efficiency, and achieve performance excellence.

[Read More](#)

Don't Miss the Fall 2019 Forum



REGISTER TODAY!

Fall 2019 Forum & Awards Luncheon

November 14th
Richmond, VA

VIRGINIA ENERGY EFFICIENCY COUNCIL

Registration for the Fall 2019 Forum closes **October 28th**. That means you have a little over *one week* to sign up for this year's event, which will be better than ever. We have lined up excellent speakers on a wide range of important, timely topics,

with new, 30-minute snap sessions, the Virginia Energy Efficiency Leadership Awards, and ample networking time.

Members get up to **five** free registrations, depending on membership level. Not sure if your organization has any complimentary registrations left? Not a member yet, and don't know how to change that? Feel free to email info@vaeec.org. We're happy to help.

Join the over 80 industry professionals who have already registered for this premiere event, and we look forward to seeing you on **November 14th!**

Register Today!

Keynote Speaker, Breakout Sessions, and More



VAEEC WELCOMES

Patrick Bean

Global Charging Policy Lead

FALL 2019 FORUM KEYNOTE SPEAKER



We are excited to welcome Patrick Bean as our keynote speaker for the Fall 2019 Forum. Patrick is the Global Charging Policy Lead at Tesla and manages Tesla's charging infrastructure policy, rate design, energy procurement, and electric utility engagement efforts and serves as an expert witness in electric vehicle and rate design regulatory proceedings. During the keynote, Patrick will highlight Tesla's vision for strategic electrification and the role energy efficiency can play to help make that vision a reality.

Breakout Session Panels

Energy Efficiency and Emerging Technologies

ALEXANDER BAZHINOV
Founder
Lumin

CYNTHIA ADAMS
Founder and CEO
Pearl Home Certification

WILLIAM FREDERICKS
Founder and CEO
Advanced Aircraft

**Energy Efficiency and
Emerging Technologies**

**Preparing People for Progress in
the Energy Efficiency Workforce**

SHAWN FENSTERMACHER
General Manager, Mid Atlantic Region
VEIC

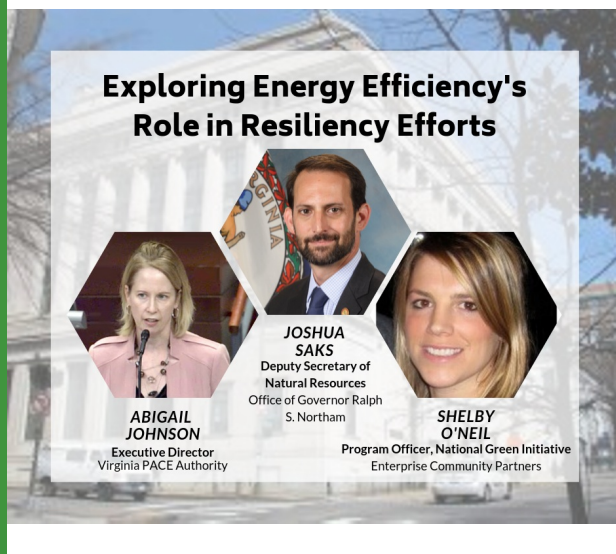
FELIX SCHAPIRO
Workforce Policy Analyst
Office of Governor Ralph
S. Northam

PHIL HULL
Training Center Director
Community Housing Partners

**Preparing People for Progress
in the EE Workforce**

New technologies are emerging every day, changing the way we live, the way we work, the way we drive, and the way we use energy. Attendees will learn about up-and-coming innovations from Lumin, Advanced Aircraft, and Pearl Home Certification, and keep an eye towards what's next in energy efficiency advancements.

Trades and training have been a hot topic across the clean energy industries. Hear from experts from the Governor's Office, Community Housing Partners, and DC Sustainable Energy Utility will discuss existing opportunities to foster the necessary skills in our communities, and how these programs can drive further changes.



Exploring Energy Efficiency's Role in Resiliency Efforts

On our final panel of the day, attendees will hear from experts on how energy efficiency can play a role in shaping resiliency efforts. Learn about the nation's first multifamily housing resilience tool currently being piloted in DC, and examples of the types of resiliency projects that can now be financed through C-PACE programs as a result of legislation that was passed earlier this year.

Snap Sessions



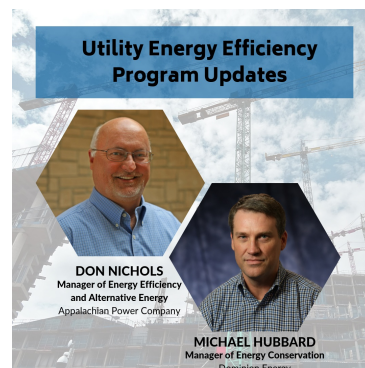
2020 Legislative Forecast

During this snap session, attendees will hear perspectives from two seasoned lobbyists on what the results of the most recent election mean for the upcoming 2020 General Assembly session. They will also offer insight into the opportunities to advance



H.A.M. House Demonstration

The H.A.M. house demonstrates how Heat, Air and Moisture move through a building. Understanding these interactions is crucial to the design, building and retrofitting of houses for higher efficiency. These two demos will show how these concepts affect our



Utility EE Program Updates

In this snap session, attendees will hear short overviews from representatives from Appalachian Power Company and Dominion Energy on their current and proposed energy efficiency programs. Learn how you or your business can take

legislation to help our
industry grow.

living environment and
offer potential solutions.

advantage of these
programs.

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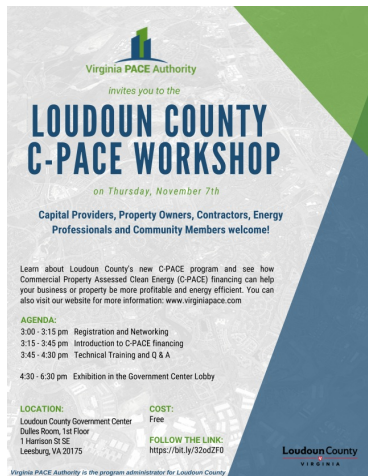


FRIEND



Upcoming Events Around the Region

Loudoun County C-PACE Workshop



VAEEC Member Virginia PACE Authority, Loudoun County's C-PACE program administrator, is hosting a C-PACE Workshop on November 7th from 3:00-4:30 at the Loudoun County Government Center. The Workshop is a unique opportunity to see how C-PACE can benefit your business or property. Registration is free, but you must sign up to attend.

[Register Today!](https://bit.ly/52od2f0)

Governor's Housing Conference

Mark your calendar for the 2019 Virginia Governor's Housing Conference on Nov. 20-22 at the Hampton Roads Convention Center in Hampton, Virginia. VAEEC will be among the exhibitors at Virginia's largest housing event packed full of educational sessions led by experts in housing, finance, and community development as well as amazing networking opportunities with colleagues from across the commonwealth. This year's theme is **Advancing Communities, Creating Opportunities**.



[Learn More](#)

Renewing Members

**Our work would not be successful without the
continued support from our members!**



News and Resources

[Virginia Shows Room To Improve in ACEEE Scorecard](#) (Energy News Network)
[DC Launches Nation's First Multifamily Housing Resilience Tool](#) (Enterprise Community Partners)



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