



# VAEEC Spring 2018 Meeting

WELCOME!



# Welcome + Updates

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# Thank You to Our Sponsors



## Advocate



**Dominion  
Energy®**

## Supporter



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**International**

## Friend



# Agenda



10:30-11:05

**Welcome, Opening Remarks, Business Meeting**

11:05-11:30

**Remarkable Member Updates + Success Stories**

11:35-12:35

**Breakout Sessions**

Commercial Building Automation  
Main Room

Residential Utility Programs  
Quigg Room

12:40-1:25

**Lunch + Keynote Speaker**

Angela Navarro, Deputy Secretary of Commerce and Trade

1:25-2:25

**Interactive Session**

Energy Efficiency Priorities for 2018 and Beyond

2:25-2:30

**Closing Remarks**

# VAEEC 2017 Annual Report



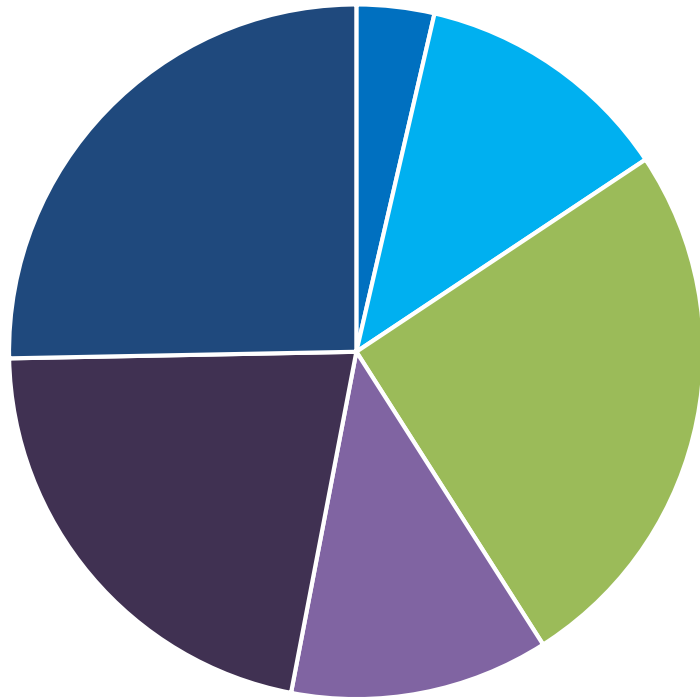
## 2017 By the Numbers

- 1 New Board Member
- 1 Publication, “Why Energy Efficiency is a Smart Investment for Virginia”
- 5 Videos Produced
- 4 Webinars Hosted
- 6 Sponsored Events
- 2 In-District Site Visits with Legislators
- 18 Award Winners at 2<sup>nd</sup> Annual *Virginia Energy Efficiency Leadership Awards Ceremony*
- 125+ Attendees at Awards Ceremony



# VAEEC 2017 Annual Report

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■ Business Platinum      ■ Business Gold  
■ Business Silver      ■ Associate  
■ Government      ■ Individual

## Membership:

- Membership grew nearly 25% in 2017
- VAEEC Board set goal to triple 2016 membership by 2020 during our strategic planning session in early 2017
- Created the new Membership Directory to provide even more networking opportunities to our membership
- Revamped the 'Member Round Robin' to the new 'Remarkable Members Update' as part of today's event



# VAEEC 2017 Annual Report: Programs and Policy

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- Produced five policy recommendations, which we provided to legislators, local government officials, as well as the Gubernatorial candidates and other decision-makers
- Intervened in our first-ever formal proceeding before the State Corporation Commission in support of utility energy efficiency programs; **did so again in 2018 for both investor-owned utilities**
- Established a leadership team to advance Commercial Property Assessed Clean Energy in Virginia with several of our members, including the Virginia Department of Mines, Minerals and Energy
- Provided written comments and testimony at public hearings on topics including building code regulations, the Virginia carbon rule, and utility EM&V protocols; **Provided written comments on the carbon rule and testified in support of energy efficiency bills before the 2018 General Assembly**
- Worked with the Virginia Home Builders, code officials and our members to secure more energy efficiency measures in the most-recent Uniform Statewide Building Code; **Met with Governor Northam's staff to encourage them to publish the final regulations, which happened last month.**
- Participated on Governor Northam's Transition Team's Policy Councils for both Natural Resources and Commerce and Trade

# Business Meeting



- Recognition of Service
- Board Elections
- By-Laws Update
- Get Involved!





# Recognition of Service: Tom Jewell



Last month, Tom Jewell retired from Dominion Energy, after ten years, where he served as the Program Manager in the New Technologies and Energy Conservation Department

Tom was responsible for the Smart Cooling Rewards Program, a demand response program that cycles residential air conditioners during periods of high electrical use

He also provided marketing support to the Energy Conservation Department and served as media spokesperson on energy conservation

Tom served on the VAEEC Board for one term

His retirement plans include travelling to various beautiful spots around the world. We wish Tom well on his new adventures!



# Get Involved: VAEEC Committees



## Committees

The VAEEC has several volunteer committees that dedicate additional time to our work and mission. VAEEC members who would like to join a committee should email [info@vaeec.org](mailto:info@vaeec.org).

**Education & Events:** This committee oversees our programmatic work that supports the efforts of the [Governor's Executive Committee on Energy Efficiency](#), as well as general EE awareness statewide. Assisting in the planning of our biannual member meetings and annual awards ceremony is one of this group's biggest focuses.

[Education & Events Committee Charter](#)

**Membership:** This committee focuses on expanding membership and providing appropriate benefits to members. This group is responsible for identifying [benefits across all membership levels](#), maintaining our current membership base, and recruiting new members.

[Membership Committee Charter](#)

**Policy & Programs:** This committee makes recommendations to the full board on political matters, such as: [legislation](#) VAEEC will endorse during the General Assembly session, public comments/ responses/sign-on letters VAEEC will produce or partner with other entities on, or any other pertinent policy work.

[Policy & Programs Committee Charter](#)

**Awards Selection (Summer/Fall 2018):** This temporary committee will assist staff and the Board with the Virginia Energy Efficiency Leadership Awards to be hosted in concert with the fall meeting.



Learn more about our committees:

[www.vaeec.org/staff-and-board/committees](http://www.vaeec.org/staff-and-board/committees)

Email us at [info@vaeec.org](mailto:info@vaeec.org) to sign up!

# Membership

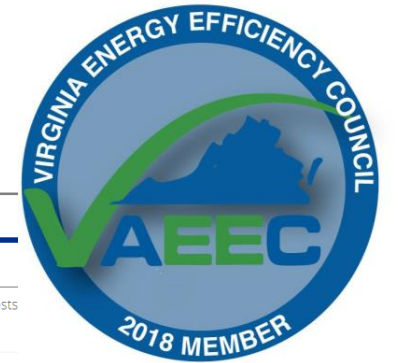


- Member Resources
- Welcome New Members
- Membership Drive
- Membership Survey
- Remarkable Member Updates





# Member Resources + Opportunities



- Member Resource Page
  - Space for VAEEC to share updates, blog posts, webinars, opportunities, and more with our members
- Membership Directory
  - Expands networking opportunities among VAEEC members
- Membership Badge
  - Proudly display your VAEEC membership on your website, social media platforms, or elsewhere
- Members-Only Networking Table in the Lobby
  - A place for members to share informational materials and business cards with each other

## Protected: Member Resources

Welcome to the VAEEC Member Resources Page, a place for us to share updates, blog posts, webinars, opportunities, and more only available to current VAEEC members.

### VAEEC Membership Directory

The [Membership Directory](#) expands networking opportunities among VAEEC members by allowing you to seek out other members with whom you share a common affiliation or interest. We are always looking for ways to improve communications with our members and are excited to provide this new and valuable service for you.



To have your contact information included, fill out [this quick form](#). The directory will be updated monthly to include the latest submitted information.

### Members-Only Webinars

06/2018: Way for Local Governments to Save Money with Energy Efficiency

03/08/18: Reviewing the Proposed Energy Efficiency Utility Programs

01/12/18: Policy Update + Legislative Priorities



### Legislative Updates

02/09/18: Week Five General Assembly Updates

02/02/18: Week Four General Assembly Updates



Sector: Electric Power Provider  
<https://www.myrec.coop/res/index.cfm>

**RRMM Architects**  
Matthew Astrin  
[astrin@rrmm.com](mailto:astrin@rrmm.com)  
Membership Level: Business Silver  
Sector: Energy System Design, Construction, or O+M  
<http://www.rrmm.com/>

**Schneider Electric**  
Barry Wilhelm  
[barry.wilhelm@schneider-electric.com](mailto:barry.wilhelm@schneider-electric.com)  
Membership Level: Business Silver  
Sector: Energy Service Company (ESCO)  
<https://www.schneider-electric.us/en/>

**Siemens Industry**  
Membership Level: Business Silver  
Sector: Energy Service Provider (ESCO)  
<https://www.siemens.com/us/en/home.html>

### Council Membership Directory



# Welcome, New 2018 Members

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- CMC Energy Services
- ColonialWebb
- Dominion Due Diligence
- The Fifth Fuel
- Prince William Co. Schools
- Think Little
- VA Dept. of Housing & Community Development
- VA Renewable Energy Alliance (VA-REA)
- Jacob Tame
- Kevin Bremer
- Rodney Sobin
- Tom Casazza
- William Nickerson

*Please come to the stage at 11:30 am so we can take a group photo.*